

# ARTS OPTICAL INTERNATIONAL HOLDINGS LIMITED

# 雅視光學集團有限公司\*

(incorporated in Bermuda with limited liability)

(Stock Code: 1120)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30TH JUNE, 2005

### **INTERIM RESULTS**

The board of directors (the "Board") of Arts Optical International Holdings Limited (the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (together, the "Group") for the six months ended 30th June, 2005 together with comparative figures for the corresponding period in 2004.

# CONDENSED CONSOLIDATED INCOME STATEMENT

CONDENSED CONSOLIDATED INCOME STATEMENT	Six months end		hs ended
	Notes	<b>30.6.2005</b> <i>HK</i> \$'000 (unaudited)	30.6.2004 <i>HK</i> \$'000 (unaudited)
Turnover	5	375,618	331,290
Cost of sales		(266,027)	(217,866)
Gross profit		109,591	113,424
Other operating income		5,296	5,182
Distribution costs		(15,314)	(21,387)
Administrative expenses		(43,537)	(39,707)
Other operating expenses		(602)	(783)
Profit from operations	5&6	55,434	56,729
Finance costs	7	(15)	(28)
Profit before taxation		55,419	56,701
Taxation	8	(6,482)	(5,120)
Profit for the period		48,937	51,581
Attributable to:			_
Equity holders of the parent		49,037	51,188
Minority interests		(100)	393
		48,937	51,581
Dividend	9	34,439	34,122
Earnings per share			
- Basic	10	12.9 cents	13.6 cents
- Diluted	10	12.8 cents	13.4 cents

<sup>\*</sup> For identification purpose only

# CONDENSED CONSOLIDATED BALANCE SHEET

	As at	
	30.6.2005 <i>HK</i> \$'000 (unaudited)	31.12.2004 HK\$'000 (audited) (restated)
Non-current Assets		
Investment property	3,200	3,200
Property, plant and equipment	244,777	214,091
Loan receivable due after one year	18,720	19,851
Goodwill	1,274	1,274
Investment securities	12.652	13,653
Available-for-sale investments	13,653	20.800
Prepaid lease payments on land use rights	39,431	39,899
	321,055	291,968
Current Assets		
Inventories	121,447	119,360
Debtors, deposits and prepayments	193,898	209,328
Prepaid lease payments on land use rights	936	936
Loan receivable due within one year	2,262	1,131
Taxation recoverable	118	1,980
Pledged bank deposits	115.001	2,187
Bank balances and cash	115,801	108,309
	434,462	443,231
Current Liabilities		
Creditors and accrued charges	130,770	129,709
Taxation payable	2,214	85
	132,984	129,794
Net Current Assets	301,478	313,437
Total Assets less Current Liabilities	622,533	605,405
Capital and Reserves		
Share capital	37,913	37,913
Reserves	568,451	553,887
Equity attributable to equity holders of the parent	606,364	591,800
Minority Interests	3,389	3,489
	609,753	595,289
Non-current Liability		
Deferred tax liabilities	12,780	10,116
	622,533	605,405

#### NOTES TO THE CONDENSED FINANCIAL STATEMENTS

#### 1. BASIS OF PREPARATION

The condensed financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed financial statements have been prepared under the historical cost convention except for certain properties and financial instruments, which are measured at fair values, as appropriate.

The accounting policies used in the condensed financial statements are consistent with those followed in the preparation of the annual audited financial statements of the Group for the year ended 31st December, 2004 except as described below.

In the current period, the Group has applied, for the first time, a number of new Hong Kong Financial Reporting Standards ("HKFRSs"), Hong Kong Accounting Standards ("HKFRSs") and Interpretations (hereinafter collectively referred to as "new HKFRSs") issued by the HKICPA that are effective for accounting periods beginning on or after 1st January, 2005. The application of the new HKFRSs has resulted in a change in the presentation of the income statement, balance sheet and the statement of changes in equity. In particular, the presentation of minority interests has been changed. The changes in presentation have been applied retrospectively. The adoption of the new HKFRSs has resulted in changes to the Group's accounting policies in the following areas that have an effect on how the results for the current or prior accounting periods are prepared and presented.

### **Business Combinations**

In the current period, the Group has applied HKFRS 3 "Business Combinations", which is effective for business combinations for which the agreement date is on or after 1st January, 2005. The principal effects of the application of HKFRS 3 to the Group are summarised below:

#### Goodwill

In previous periods, goodwill arising on acquisitions prior to 1st January, 2001 was held in reserves, and goodwill arising on acquisitions after 1st January, 2001 was capitalised and amortised over its estimated useful life. The Group has applied the relevant transitional provisions in HKFRS 3. Goodwill previously recognised in reserves continues to be held in reserves and will be transferred to the retained earnings of the Group at the time when the business to which the goodwill relates is disposed of or when a cash-generating unit to which the goodwill relates becomes impaired. With respect to goodwill previously capitalised on the balance sheet, the Group has discontinued amortising such goodwill from 1st January, 2005 onwards and goodwill will be tested for impairment at least annually and in the financial year in which the acquisition takes place. Goodwill arising on acquisitions after 1st January, 2005 is measured at cost less accumulated impairment losses (if any) after initial recognition. As a result of this change in accounting policy, no amortisation of goodwill has been charged in the current period. Comparative figures for 2004 have not been restated

Excess of the Group's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over cost (previously known as "negative goodwill")

In accordance with HKFRS 3, any excess of the Group's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over the cost of acquisition ("discount on acquisition") is recognised immediately in profit or loss in the period in which the acquisition takes place. In previous periods, negative goodwill arising on acquisitions prior to 1st January, 2001 was held in reserves. In accordance with the relevant transitional provisions in HKFRS 3, the Group has derecognised all negative goodwill at 1st January, 2005 of which negative goodwill of HK\$173,000 was previously recorded in reserves, with a corresponding increase to retained earnings (see note 3 for the financial impact).

#### **Share-based payment**

In the current period, the Group has applied HKFRS 2 "Share-based Payment" which requires an expense to be recognised where the Group buys goods or obtains services in exchange for shares or rights over shares. The principal impact of HKFRS 2 on the Group is in relation to the expensing of the fair value of directors' and employees' share options of the Company determined at the date of grant of the share options over the vesting period. Prior to the application of HKFRS 2, the Group did not recognise the financial effect of these share options until they were exercised. In accordance with the relevant transitional provisions, the Group has not applied HKFRS 2 to share options since these share options were granted before 7th November, 2002.

#### **Financial Instruments**

In the current period, the Group has applied HKAS 32 "Financial Instruments: Disclosure and Presentation" and HKAS 39 "Financial Instruments: Recognition and Measurement". HKAS 32 requires retrospective application. HKAS 39, which is effective for annual periods beginning on or after 1st January, 2005, generally does not permit to recognise, derecognise or measure financial assets and liabilities on a retrospective basis. The principal effects resulting from the implementation of HKAS 32 and HKAS 39 are summarised below:

Classification and measurement of financial assets and financial liabilities

The Group has applied the relevant transitional provisions in HKAS 39 with respect to classification and measurement of financial assets and financial liabilities that are within the scope of HKAS 39.

By 31st December, 2004, the Group classified and measured its debt and equity securities in accordance with the benchmark treatment of Statement of Standard Accounting Practice 24 ("SSAP 24"). Under SSAP 24, investments in debt or equity securities are classified as "investment securities", "other investments" or "held-to-maturity investments" as appropriate. "Investment securities" are carried at cost less impairment losses (if any) while "other investments" are measured at fair value, with unrealised gains or losses included in the profit or loss. "Held-to-maturity investments" are carried at amortised cost less impairment losses (if any). From 1st January, 2005 onwards, the Group classifies and measures its debt and equity securities in accordance with HKAS 39. Under HKAS 39, financial assets are classified as "financial assets at fair value through profit or loss", "available-for-sale financial assets", "loans and receivables", or "held-to-maturity financial assets". The classification depends on the purpose for which the assets are acquired. "Financial assets at fair value through profit or loss" and "available-for-sale financial assets" are carried at fair value, with changes in fair values recognised in profit or loss and equity respectively. Investments in equity instruments that do not have a quoted market price in an active market and its fair value cannot be reliably measured are measured at cost less impairment. "Loans and receivables" and "held-to-maturity financial assets" are measured at amortised cost using the effective interest method.

On 1st January, 2005, the Group reclassified its investment securities of HK\$13,653,000 which are unlisted equity securities whose fair value cannot be measured reliably to available-for-sale investments and are stated at cost less impairment losses.

#### Owner-occupied Leasehold Interest in Land

In previous periods, owner-occupied leasehold land and buildings were included in property, plant and equipment and measured using the cost model. In the current period, the Group has applied HKAS 17 "Leases". Under HKAS 17, the land and buildings elements of a lease of land and buildings are considered separately for the purposes of lease classification, unless the lease payments cannot be allocated reliably between the land and buildings elements, in which case, the entire lease is generally treated as a finance lease. To the extent that the allocation of the lease payments between the land and buildings elements can be made reliably, the leasehold interests in land are reclassified to prepaid lease payments under operating leases, which are carried at cost and amortised over the lease term on a straight-line basis. This change in accounting policy has been applied retrospectively (see note 3 for the financial impact). Alternatively, where the allocation between the land and buildings elements cannot be made reliably, the leasehold interests in land continue to be accounted for as property, plant and equipment.

#### **Investment Properties**

In the current period, the Group has, for the first time, applied HKAS 40 "Investment Property". The Group has elected to use the fair value model to account for its investment properties which requires gains or losses arising from changes in the fair value of investment properties to be recognised directly in the profit or loss for the period in which they arise. In previous periods, investment properties under the predecessor Standard were measured at open market values, with revaluation surplus or deficits credited or charged to investment property revaluation reserve unless the balance on this reserve was insufficient to cover a revaluation decrease, in which case the excess of the revaluation decrease over the balance on the investment property revaluation reserve was charged to the income statement. Where a decrease had previously been charged to the income statement and revaluation subsequently arose, that increase was credited to the income statement to the extent of the decrease previously charged. This change in accounting policy has had no material effect on the financial statements for the current or prior accounting periods.

#### **Deferred Taxes related to Investment Properties**

In previous periods, deferred tax consequences in respect of revalued investment properties were assessed on the basis of the tax consequence that would follow from recovery of the carrying amount of the properties through sale in accordance with the predecessor Interpretation. In the current period, the Group has applied HKAS Interpretation 21 "Income Taxes - Recovery of Revalued Non-Depreciable Assets" which removes the presumption that the carrying amount of investment properties are to be recovered through sale. Therefore, the deferred tax consequences of the investment properties are now assessed on the basis that reflects the tax consequences that would follow from the manner in which the Group expects to recover the property at each balance sheet date. In the absence of any specific transitional provisions in HKAS Interpretation 21, this change in accounting policy has been applied retrospectively. However, the adoption of HKAS Interpretation 21 does not have any significant impact on the profit of the prior periods and no prior period adjustment is necessary.

# 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES

The effects of the changes in the accounting policies described above on the results for the current and prior period are as follows:

	Six months	Six months ended	
	30.6.2005	30.6.2004	
	HK\$'000	HK\$'000	
Decrease in amortisation of goodwill	255		

The cumulative effects of the application of the new HKFRSs as at 31st December, 2004 and 1st January, 2005 are summarised below:

	As at 31st December, 2004 (originally stated) HK\$'000	Effect of HKAS 17	As at 31st December, 2004 (restated) HK\$'000	Effect of HKAS 39 HK\$'000	Effect of HKFRS 3 HK\$'000	As at 1st January, 2005 (restated) HK\$'000
Balance sheet items						
Property, plant and equipment	254,926	(40,835)	214,091	_	_	214,091
Investment securities	13,653	_	13,653	(13,653)	_	_
Available-for-sale investments	_	_	_	13,653	_	13,653
Prepaid lease payments on land use rig	ghts	40,835	40,835			40,835
Total effects on assets and liabilities	268,579	_	268,579	_	_	268,579
Retained earnings	447,225	_	447,225	_	173	447,398
Goodwill reserve	(1,000)		(1,000)		(173)	(1,173)
Total effects on equity	446,225		446,225		_	446,225

#### 4. POTENTIAL IMPACT ARISING ON THE NEW ACCOUNTING STANDARDS NOT YET EFFECTIVE

The Group has not early applied the following new HKFRSs that have been issued but are not yet effective. The directors of the Company anticipate that the application of these HKASs, HKFRSs and HKFRS-Ints in future periods will have no material impact on the financial statements of the Group.

HKAS 19 (Amendment) Actuarial Gains and Losses, Group Plans and Disclosures

HKAS 39 (Amendment) Cash Flow Hedge Accounting of Forecast Intragroup Transactions

HKAS 39 (Amendment) The Fair Value Option

HKFRS 6 Exploration for and Evaluation of Mineral Resources HKFRS-Int 4 Determining whether an Arrangement Contains a Lease

HKFRS-Int 5 Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds

C:-- --- --- 41- - --- d - d

#### 5. SEGMENT INFORMATION

# Geographical segments

Segment information of the Group by location of customers is presented as below:

	Six months ended			
	<b>30.6.2005 Revenue</b> <i>HK</i> \$'000	30.6.2005 Results <i>HK</i> \$'000	<b>30.6.2004 Revenue</b> <i>HK</i> \$'000	30.6.2004 Results HK\$'000
Europe United States Asia Other regions	213,235 110,903 38,304 13,176	36,226 15,351 3,752 1,906 57,235	160,591 120,472 33,266 16,961 331,290	30,619 22,779 2,651 2,837 58,886
Unallocated corporate expenses Interest income		(2,287)		(2,492)
Profit from operations Finance costs		55,434 (15)		56,729 (28)
Profit before taxation Taxation		55,419 (6,482)		56,701 (5,120)
Profit for the period		48,937		51,581

#### **Business segments**

The Group is principally engaged in the design, manufacture and sales of optical products. No business segment analysis is presented as the management considers this as one single business segment.

# 6. PROFIT FROM OPERATIONS

	Six months ended	
	30.6.2005	30.6.2004
	HK\$'000	HK\$'000
Profit from operations has been arrived at after charging (crediting):		
Amortisation of goodwill (charged to other operating expenses)	_	255
Amortisation of prepaid lease payments on land use rights	468	408
Depreciation of property, plant and equipment	24,898	22,503
Loss (gain) on disposal of property, plant and equipment	196	(790)

#### 7. FINANCE COSTS

The finance costs represent interest expense on bank borrowings wholly repayable within five years.

#### 8. TAXATION

	Six mont	Six months ended	
	<b>30.6.2005</b> <i>HK</i> \$'000	<b>30.6.2004</b> <i>HK</i> \$'000	
Current taxation Hong Kong Profits Tax	3,818	4,120	
Deferred taxation Current year	2,664	1,000	
	6,482	5,120	

The charge represents Hong Kong Profits Tax calculated at 17.5% (six months ended 30th June, 2004: 17.5%) of the estimated assessable profit for the period.

A portion of the Group's profits neither arises in, nor is derived from, Hong Kong. Accordingly, that portion of the Group's profit is not subject to Hong Kong Profits Tax. Further, in the opinion of the directors, that portion of the Group's profit is not at present subject to taxation in any other jurisdiction in which the Group operates.

#### 9. DIVIDEND

	Six months ended	
	<b>30.6.2005</b> <i>HK</i> \$'000	<b>30.6.2004</b> <i>HK</i> \$'000
Interim dividend declared in respect of 2005 of 9 cents (2004: 9 cents) per share	34,439	34,122

The interim dividend of HK\$34,439,000 in respect of 2005 is calculated by reference to 382,650,000 shares in issue on 20th September, 2005.

On 7th June, 2005, final dividends of 9 cents (2003: final dividend of 8 cents and second special dividend of 7 cents) per share were paid to the shareholders of the Company in respect of 2004.

#### 10. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

	Six months ended	
	<b>30.6.2005</b> <i>HK</i> \$'000	<b>30.6.2004</b> <i>HK</i> \$'000
Earnings		
Earnings for the purposes of basic and diluted earnings per share – Profit for the period attributable to equity holders of the parent	49,037	51,188
Number of shares		
Weighted average number of shares for the purpose of basic earnings per share	379,130,000	376,870,000
Effect of dilutive potential shares in respect of share options	3,123,534	4,777,801
Weighted average number of shares for the purpose of diluted earnings per share	382,253,534	381,647,801

#### DIVIDEND

The Board has resolved to declare an interim dividend of 9 cents per share for the six months ended 30th June, 2005 (2004: 9 cents per share). The interim dividend will be payable on 13th October, 2005 to shareholders whose names appear on the register of members of the Company on 6th October, 2005.

# **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from 5th October, 2005 to 6th October, 2005, both days inclusive, during which period no transfer of shares will be effected. All transfers, accompanied by the relevant share certificates, must be lodged with the Company's share registrar in Hong Kong, Secretaries Limited at Ground Floor, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong for registration not later than 4:30 p.m. on 4th October, 2005 in order to qualify for the interim dividend mentioned above.

# **BUSINESS REVIEW**

### **Summary of results**

The Group's consolidated turnover increased by 13% to HK\$375.6 million (2004: HK\$331.3 million) whereas its profit attributable to the equity holders of the Company declined by 4% to HK\$49.0 million (2004: HK\$51.2 million) in the six months ended 30th June, 2005. Basic earnings per share decreased by 5% to 12.9 cents (2004: 13.6 cents) in the first half of 2005.

The positive effects of the economies of scale were fully offset by the increases in production costs arising from higher raw material costs, labour wages and record energy prices. Despite the increase in complexity of the products and the escalating production costs, nominal selling prices of the Group's products remained relatively flat. Gross margin percentage declined by 5.0% to 29.2% (2004: 34.2%) in the first 6 months of 2005. Increase in proportion of sales of sunglasses and handmade plastic frames also resulted in part of the decline in gross margin of the Group.

As a result of the stringent administrative cost control measures implemented by the Group, total expenses to turnover ratio decreased by 2.9% to 15.8% (2004: 18.7%) in the first half of 2005. Net margin percentage (ratio of profit attributable to the equity holders of the Company to turnover) decreased by 2.4% to 13.1% (2004: 15.5%) in the first half of 2005.

### Original design manufacturing (ODM) division

Sales to ODM customers increased by 15% from HK\$295.9 million in the first 6 months of 2004 to HK\$339.4 million in corresponding period of 2005. Europe and the United States remained as the main export markets of the Group's ODM division. As a result of the strengthening of Euro against United States Dollars and the closing down of production facilities by some European manufacturers, sales to Europe registered a strong growth of 34% to HK\$200.8 million (2004: HK\$149.8 million) during the period under review. Because of the consolidation of the retailing and distribution sectors of the American eyewear market and increasing price consciousness of the American consumers, sales to United States declined by 9% to HK\$108.1 million (2004: HK\$118.7 million) during the first half of 2005. On a geographical basis, sales to Europe, United States, Asia and other regions accounted for 59%, 32%, 7% and 2% respectively of the sales of this division during the period under review (2004: 51%, 40%, 6% and 3% respectively). Market continued to show strong preference for sunglasses and handmade plastic frames. Sales of sunglasses grew by 32% to HK\$131.0

million (2004: HK\$99.3 million) whereas sales of prescription frames only grew marginally by 6% to HK\$208.4 million (2004: HK\$196.6 million). Sales of metal frames, plastic frames and spare parts accounted for 53%, 44% and 3% respectively during the period under review (2004: 60%, 38% and 2% respectively).

Sales of the Group's own-branded and licensed branded products (including both spectacles and lenses) increased by 12% to HK\$26.5 million in the six months ended 30th June, 2005 (2004: HK\$23.6 million). STEPPER, the German brand owned by the Group, continued to be the key driver to the growth of this business division. Sales to Europe, Asia, North America and other regions accounted for 47%, 21%, 17% and 15% respectively of the Group's turnover of distribution division in the period under review (2004: 46%, 14%, 24% and 16% respectively).

Turnover of the retailing division decreased by 18% to HK\$9.7 million in the first half of 2005 (2004: HK\$11.8 million), primarily due to the closure of the Group's retailing operations in Nanjing and Shanghai in 2004. The Group operated a total of 17 shops including 11 shops in Beijing and 6 shops in Shenzhen as at 30th June, 2005.

### Financial position and liquidity

During the period under review, the Group's operating activities generated a net cash inflow of HK\$94.7 million (2004: HK\$53.3 million). The Group was able to finance its capital expenditure wholly by internal resources and the net cash position of the Group (bank and cash balance plus pledged bank deposit less bank borrowing, if any) increased from HK\$110.5 million as at 31st December, 2004 to HK\$115.8 million as at 30th June, 2005.

The current ratio of the Group as at 30th June, 2005 was 3.3 to 1 (31st December, 2004: 3.4:1) with HK\$434.5 million of current assets (31st December, 2004: HK\$443.2 million) and HK\$133.0 million of current liabilities (31st December, 2004: HK\$129.8 million). Inventory turnover period (ratio of inventory balance to cost of sales) increased from 76 days in the first six months of 2004 to 83 days in the corresponding period of 2005, but this was still shorter than the inventory turnover period of 95 days for the whole year of 2004. Debtors turnover period (ratio of the total of debtor and discounted bills balances, if any, to turnover) also decreased from 93 days in the first six months of 2004 to 88 days in the corresponding period of 2005. The shortening of debtors turnover period was particularly significant as compared with the debtors turnover period of 105 days for the whole year of 2004.

The Group had 379,130,000 shares in issue as at both 30th June, 2005 and 31st December, 2004 with an equity attributable to equity holders of the Company amounting to HK\$606.4 million and HK\$591.8 million as at 30th June, 2005 and 31st December, 2004 respectively. Net asset value per share (equity attributable to equity holders of the Company divided by the total number of shares in issue) as at 30th June, 2005 was HK\$1.60 (31st December, 2004: HK\$1.56). Total long term liabilities and debt to equity ratio (expressed as a percentage of total long term liabilities over equity attributable to equity holders of the Company) were HK\$12.8 million (31st December, 2004: HK\$10.1 million) and 2.1% (31st December, 2004: 1.7%) respectively.

The Group had limited exposure to foreign exchange rate fluctuations as most of its transactions were conducted in either United States dollars, Hong Kong dollars and Renminbi and the exchange rates movements between these currencies were relatively stable during the period under review.

Pledge of assets		
	30.6.2005	31.12.2004
	HK\$'000	HK\$'000
Assets pledged to banks in respect of banking facilities granted to the Group		
- bank deposits		2,187

# **Contingent liabilities**

At 30th June, 2005, the Group had given a corporate guarantee in favour of a financial institution to the extent of HK\$9,750,000 (31st December, 2004: HK\$9,750,000). Full amount of such facilities was utilised at the balance sheet dates.

## **Employee and Remuneration Policies**

The Group employed approximately 8,700 full time staff as at 30th June, 2005. The Group remunerates its employees based on their performance, experience, qualifications and prevailing market price while performance bonuses are granted on a discretionary basis after considering individual performance and the operating results of the Group. Other employee benefits include insurance and medical cover, subsidised educational and training programmes, mandatory provident fund scheme as well as a share option scheme.

# **PROSPECTS**

#### **ODM Division**

The factors leading to the adverse impact on the production costs of the Group as discussed in the Business Review section will continue to put our gross margin of the ODM division under pressure. The 2% appreciation of Renminbi against other currencies in July and the strengthening of the currency thereafter will also affect our cost structure. The Group plans to reduce the above negative impact by appropriate adjustments to the selling prices of its products and further streamlining of its operations. The Group currently has 3 months sales orders on hands although business visibility remains relatively low.

#### **Distribution Division**

After establishing a strong foothold in Europe, United States will be the next strategic market for the expansion of sales of STEPPER eyewear. The eyewear collection of the licensed Italian fashion brand FIORUCCI received encouraging response from our European customers during the optical fair in Milan in May and a new collection for Asian customers will be launched in the forthcoming optical fair in Hong Kong this November.

#### **Retailing Division**

The Group has been focusing on the cities of Beijing and Shenzhen for its expansion of retailing network since the second half of 2004. The recent entry by some foreign eyewear retailing players into some cities of China such as Shanghai and Beijing will both impose threats and create opportunities to the Group. Competition will nevertheless become more intense, but this process will also raise the customers' awareness of and desire for quality products and services.

#### **Summary**

Despite the challenges discussed above, the directors of the Company (the "Directors") are still cautiously optimistic about the financial performance of the Group in the second half of 2005 and will carefully monitor the impact of gross margin pressure and increases in working capital requirement on capital expenditure as well as its dividend payment capability.

### PUBLICATION OF DETAILED RESULTS ANNOUNCEMENT ON THE EXCHANGE'S WEBSITE

A detailed results announcement containing all the information required by paragraphs 46(1) to 46(6), and 46(9) of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") will be published on the website of The Stock Exchange of Hong Kong Limited in due course. The Group's unaudited interim financial statements for the six months ended 30th June, 2005 have been reviewed by the Company's auditors, Deloitte Touche Tohmatsu, and a report of their review will be included in the 2005 Interim Report to be despatched to the shareholders of the Company.

### **CORPORATE GOVERNANCE**

The Company has complied with all of the code provisions in the Code on Corporate Governance Practices (the "CG Code") (with the exception of code provision C.2.1 on internal controls which will be applicable to accounting periods commencing on or after 1st July, 2005) as set out in Appendix 14 to the Listing Rules throughout the six months period ended 30th June, 2005, with deviations from code provision A.2.1 of the CG Code only. Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Ng Hoi Ying, Michael ("Mr. Ng") is the founder and chairman of the Group. The Company does not at present have any officer with the title "chief executive officer" and Mr. Ng has been carrying out the duties of both the chairman and chief executive officer since the establishment of the Group and the Company. The Board intends to maintain this structure in future as it believes that this structure can ensure efficient and effective formulation and implementation of business strategies without compromising the balance of power and authority between the Board and management of the Company.

An Audit Committee has been established by the Company since 1998 to act in an advisory capacity and make recommendations to the Board. The Committee currently comprises Messrs. Wong Chi Wai, Chung Hil Lan Eric and Francis George Martin, all of whom are independent non-executive Directors of the Company. The duties of the Audit Committee include review of the interim and annual reports of the Group as well as various auditing, financial reporting and internal control matters with the management and/or external auditors of the Company.

A Remuneration Committee was established in 2003 and currently comprises Messrs. Francis George Martin, Wong Chi Wai and Chung Hil Lan Eric, all of whom are independent non-executive Directors. The duties of the Remuneration Committee include the determination of remuneration of executive Directors and review of remuneration policy of the Group.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions by the Directors (the "Code"). Having made specific enquiry of the Directors, all the Directors confirmed that they had compiled with the required standards as set out in the Code during the six months period ended 30th June, 2005.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SHARES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed shares during the six months ended 30th June, 2005.

### **DIRECTORS**

The Board comprises of seven Directors, of which four are executive Directors, namely Mr. Ng Hoi Ying, Michael, Ms. Hui Pui Woon, Mr. Ng Kim Ying and Mr. Lee Wai Chung and three are independent non-executive Directors, namely Mr. Francis George Martin, Mr. Wong Chi Wai and Mr. Chung Hil Lan Eric.

By order of the Board Ng Hoi Ying, Michael Chairman

Hong Kong, 20th September, 2005

"Please also refer to the published version of this announcement in The Standard."